

Uganda – Donors - Private Sector Development Group - Overall Business Environment -2020

Donors	Program Title	Focus/Objective	Partner Institution Implementation Agency	Total Budget (estimated)	Timeframe	Person in Charge
EIB	Cotonou Mandate and following ones under discussion	Financial Institutions (banks and MFIs). Possible options –credit lines for SMEs and micro enterprises especially targeting women led/owned SMEs and microenterprises, credit guarantees /risk sharing. TA to support gender credit lines	Commercial banks and MFIs	TBD	TBD	m.djari@eib.org
EIB	Cotonou Mandate and following ones under discussion	Support to corporates especially those in the following sectors: renewable energy, agriculture, digital and health	Corporates / private entities	TBD	TBD	m.djari@eib.org
World Bank	Competitive and Enterprise Development Project – Additional Finance	To increase private sector investment in the tourism sector and strengthen effectiveness of the land administration system.	Ministry of Finance, PSFU, Ministry of Lands and Ministry of Tourism	Tourism component of US\$43.1m and a Land Component of US\$56.7m.	2020-2022	mkibirige@worldbank.org
	Competitive and Enterprise Development Project	The development objective of the project is to improve the competitiveness of enterprises in Uganda by providing support for: (i)	Ministry of Finance, PSFU, Ministry of Lands and	Land = US\$54m Business Registration = US\$10m	2013 – 2022	mkibirige@worldbank.org

		the implementation of business environment reforms, including land administration reform; and (ii) the development of priority productive and service sectors.	Ministry of Tourism	Tourism US\$25m Matching Grant US\$8m		
	Mobilizing Private Investment for Jobs	The objective of the project is respond to the threat posed by COVID19 crisis to the MSMEs in the private sector, support the continuation of their operations, protect jobs, set the foundation for further expansion and recovery in the future after the crisis. Components includes a Liquidity/Credit Facility for MSMEs and MSME Recovery and Development	Ministry of Finance, PSFU and UDB.	<i>estimated</i> IDA – (US\$200m) and a Multi-donor Trust Fund US\$17m (Sweden, Netherlands and DFID)	2021- 2026	mkibirige@worldbank.org
USAID	USAID Loan Guarantees with commercial banks	The objective of the guarantees is to enhance access to finance by providing loans to businesses and individuals in Uganda. These loans will encourage investments in agriculture, health, energy and infrastructure. The infrastructure one is a co-guarantee with Guarant Co.	Agriculture - DFCU, UGAFODE & Finance Trust Bank.	Agriculture – \$9M	2014 – 2021	phabu@usaid.gov
			Energy - Centenary Rural Development Bank & Finance Trust Bank.	Energy - \$10M	2016 – 2022	
			Health – DFCU	Health - \$5M	2017 – 2022	
			Infrastructure – Kalangala	Infrastructure - \$5M	2009 – 2025	

			Infrastructure Services			
GIZ	Tourism Sector Employment and Skills for Development	Capacity building and Skills development Tourism Sector - Capacity building and Skills development; 12 clusters; 540 young people; 240 tourism entrepreneurs and guides and 90 young driver guides.	Matooke Tours and private sector	Euro 1.7m (GiZ = Euro 1.7m (GiZ = 400K; Private sector = Euro 780K)	2021	Sturm, Aylin GIZ UG <aylin.sturm@giz.de>
	SME Development programme within the Employment and Skills for Development in Africa (E4D) initiative Funded by the German and Norwegian Governments as well as the EU and private sector partners	E4D builds capacities of local workers and enterprises to integrate into value chains of investment projects with the aim of contributing to more and better employment in Uganda. The programme cooperates with the private sector to address identified skills gaps and develop local enterprises and suppliers. Sectoral focus: planned mega projects in oil and gas, construction, manufacturing, transport/logistics, hospitality/tourism. E4D's SME Development programme focuses on providing general business skills with the	Directorate of Petroleum, Ministry of Energy and Mineral Development (MEMD)	8 Mio EUR total for Uganda	3 Years for second phase 2020-2023	Julia.Mager@giz.de

		<p>Stanbic Incubator in Kampala, Gulu, Mbarara and Mbale. Industry-specific training programmes were developed in HSE Management and Bid Management.</p> <p>Virtual Covid 19-response training for 100 – 150 SMEs in the manufacturing, construction and tourism/hospitality sector to start in June 2020. Equips SMEs with tools needed to take strategic decisions in economic slowdown, recover and thrive tomorrow. Partners: PSFU, UMA, UNABSEC, UTA, Stanbic</p> <p>Skills and MSME development project in Tourism to start 2021.</p>				
	<p>Creating Perspectives: Business for Development</p> <p>Funded by the German Government</p>	<p>The project aims to bring together selected East African manufacturers and suitable German companies who jointly create prospects for business development, growth and local employment. German companies support the exchange of know-how by mentoring East African entrepreneurs or by serving as trainers in training courses. At the same time, German companies gain access to new markets and are able to develop business ideas on the ground. Partner in Uganda: UMA and USSIA</p>	<p>East African Community (EAC), East African Business Council (EABC)</p>		<p>Pilot phase: 3 years to December 2020</p>	<p>Vincent.Okoth@giz.de</p>

		<p>Covid-19 response: Providing technical and financial support to both Chrisams Designs and Nice House of plastics selected by the Ministry of Health to manufacture and supply the ministry with PPEs (Scrubs, Face Masks and Gowns). Partnering with the EABC to donate face masks to One Stop Border points</p>				
	<p>Global Business Network (GBN) Funded by the German Government</p>	<p>GBN is a global project that combines entrepreneurship with sustainable economic and social engagement. The project has set up a new Business & Cooperation Desk in Uganda integrated into the GIZ office. GBN works closely with the responsible Delegation of German Industry and Commerce (AHK East Africa, based in Nairobi, Kenya). The objective is to improve the cooperation relationships between local enterprises and institutions in Uganda and German and European companies and institutions.</p> <p>Covid-19 response: providing information on Covid-19-response instruments by the German Government for the GIZ portfolio and interested national and international companies and giving advice</p>		<p>For Uganda 325.000 EUR for 2020</p>	<p>Currently 12/20, extension until 12/23</p>	<p>Laura.Kuebke @giz.de</p>

DANIDA	U-Growth II – Improving the Enabling Environment for Agriculture and the Private Sector – Specific support to establishment of the Uganda electronic Single Window	To grow prosperity in the region through improving the conditions for trade within the region and beyond	Trademark East Africa, Uganda Country Programme	DKK 63million	2014 – 2020	marmag@um.dk
	Uganda Programme on Sustainable and Inclusive Development of the Economy (UPSIDE) – Support to Trademark East Africa	UPSIDE – Contribute to sustainable and inclusive economic growth – By increased trade through reduced barriers to trade and business competitiveness	Trademark East Africa, Uganda Country Programme	DKK 60 million	2019-2022	marmag@um.dk

	<p>Uganda Programme on Sustainable and Inclusive Development of the Economy (UPSIDE) – Support to Agricultural Business Initiative (aBi)</p>	<p>The objective of the initiative is: Increased income and employment through environmentally and socially responsible investments in improved productivity, quality and value addition in agri-businesses and among smallholder farmers in supported agricultural value chains.</p> <p>This will be achieved through grants to agribusinesses and financial institutions but also through guarantees and lines of credits facilitated through commercial banks.</p>	<p>Agricultural Business Initiative</p>	<p>DKK 230 million</p>	<p>2019-2022</p>	<p>ulrjor@um.dk</p>
	<p>Uganda Programme on Sustainable and Inclusive Development of the Economy (UPSIDE) – Support to Northern Uganda Resilience Initiative (NURI)</p>	<p>The objective of the initiative is: Enhanced resilience and equitable economic development in supported areas of Northern Uganda, including for refugees and host communities.</p> <p>This will be achieved through</p> <ol style="list-style-type: none"> 1. Training of smallholder farmers, both Ugandans and refugees, in CSA practices, animal traction, and post-harvest handling. 2. Renovation and construction of community access roads and other relevant infrastructure in order to improve access to markets 3. Improved management of water resources, such as dam construction, wetland rehabilitation and riverbank protection 	<p>Northern Uganda Resilience Initiative (NURI)</p>	<p>DKK 285 million</p>	<p>2019-2022</p>	<p>vicvuz@um.dk</p>

IFAD	Yield Uganda Investment Fund.	The project objective is to contribute to the development of Uganda’s agriculture and the improvement of rural livelihoods through the creation of an equity investment fund that is investing in Small and Medium Agribusiness companies (SMAs). In addition, a Business Development Services cost sharing facility supports the investees in key growth areas with a focus on ESGs.	European Union, Pearl Capital Partners, NSSF, Soros Economic Development Fund (SEDF) , Finnish Church Aid Investments (FCAI)	EUR 20 Million Fund (including cofinancing by NSSF, SEDF and FCAI); EUR 3 Million for BDS.	2017-2027	Dagmawi Habte-Selassie d.habte-selassie@ifad.org
	National Oil Palm Project (NOPP)	NOPP aims to support inclusive rural transformation through oil palm investment. It will sustainably increase rural livelihoods through opportunities generated by the establishment of an efficient oil palm industry that complies with modern environmental and social standards. Overall, it is estimated that 30,800 poor and vulnerable rural households will benefit directly from NOPP activities. In addition, NOPP will build strong linkages between the smallholder oil palm growers and the primary processors, based on the innovative public-private-producer partnership	MAIIF, BIDCO Uganda,	Total of USD 210M which includes 77M from IFAD; 90.6M from BIDCO; 25.5M from GoU and 17.2M from beneficiaries	2018 – 2029	Lakshmi Moola. l.moola@ifad.org

		(4P) arrangement developed under VODP. It will also reduce the market risks faced by the smallholder oil palm growers and ensure their access to quality inputs, technical know-how and investment credit.				
KfW	New Programme	ADB and /or other Financial Institutions. Possible options – refinancing, credit guarantees for agricultural / rural SME, credit lines	Ministry of Finance	TBD	TBD	anna.nikolaeva-schniepper@kfw.de
FSDU	Financial Inclusion and Financial Sector Development (Funded by DFID and Gates Foundation)	<p>Overall:</p> <p>a. Business Environment (BE): TA on Financial sector policies with all financial sector regulators – largely around increasing savings, credit, pensions, flow of payments, insurance in the economy that is competitive, consumer centric and innovation friendly. Also involves meso institution capacity building for MoFPED’s FSD team, UMRA, MTIC, and MICT and all financial sector industry associations like UBA, FITSPA, AMFIU and UIA.</p> <p>b. Market Infrastructure: TA on Real time electronic KYC, G2P Social protection,</p>	<p>Multiple financial sector regulators, MoFPED, MTIC, MICT, all financial sector industry associations.</p> <p>Several grant receiving partners – including banks, Fintechs, and more.</p>	\$20m	2020-2025	rpillai@fsduganda.or.ug

		National Switch for payments, Shared agent banking platform. Access and Usage of financial services: Catalytic grants to partners on products and services that increase formal financial inclusion and resilience of Ugandan adults.				
UNHCR						
European Union	START Facility	Provides Technical Assistance and Business development services to SMEs in Northern Uganda together with Capital provision between 10K to 100K EUR provided by the Uganda Development Bank (UDB).	UNCDF (TA) + UDB (loans)	EUR 4,000,000	2018-2022	Adolfo.CIRE S-ALONSO@eeas.europa.eu
	EAC-EU Market Access Upgrade Programme	Ministry of Finance and the Uganda Coffee Development Authority are being supported to provide incentives in the form of grants to be matched by private operators' own resources, in order to stimulate	Ministry of Finance, UDC	EUR 3,480,000	2019-2022	Massimo.DIO MEDI-CAMASSEI@eeas.europa.eu

		coffee and cocoa value chains aggregation and Investment.				
	Support to the Uganda Development Bank	Enhance UDB's capacity in loan and investment appraisal, Improve UDB sustainability framework in terms of social and environmental aspects and setup value chain financing in two Agriculture related value chains.	FAO Investment Center	TA funds	2020-2023	Adolfo.CIRE S-ALONSO@eas.europa.eu
	Uganda Green Enterprise Finance Accelerator (UGEFA)	Catalyzer and Accelerator services (Technical Assistance and Business Development Services) to green SMEs. Linkages for those SMEs with FIs for financing in special conditions (loan attached repayment grants, matching grants, guarantees) for tickets between 10K and 100K EUR. Also Technical Assistance to FIs on Green loan appraisal process.	Adelphi	EUR 6,000,000	2020-2024	Adolfo.CIRE S-ALONSO@eas.europa.eu
	Support to Tourism Sector affected by Covid 19	Financial product designed specifically for the Tourism Sector affected by covid 19.	UDB	EUR 6,000,000	2020-2023	Adolfo.CIRE S-ALONSO@eas.europa.eu
	Deal Flow Facility	Variety of Business development services (Strategy, financial management, governance,	FSDU	Set up funding	2020-2024	Adolfo.CIRE S-

		preparation of pitch documents, due diligence, etc) provided to SMES to access Capital Markets (non-bank) related financial instruments such as Private Equity and Venture capital and eventually listing in the Stock Exchange Growth Enterprise Market Segment (GEMS).				ALONSO@eas.europa.eu
Netherlands Embassy	Business Lab Uganda	Connecting international buyers to product groups (jack fruit and dried fruit) and offer tailor made programs to producers to make them export ready and gain access to finance.	Linking Pin/Design Hub Kampala	EUR 400K (+ possibly 300K)	Mid 2021 (+ possibly extension 1 year)	Jeroen.vlutters@minbuza.nl
	World Bank MDTF Crowding in PS for creating Jobs	MDTF focused on addressing issues holding back PSD in Uganda and creating jobs.	WB	USD 2,5 mln	2019 -	Eva Liselotte Lescrauwaet elescrauwaet@worldbank.org Jeroen.vlutters@minbuza.nl
	TIDE 2	Strengthening Dairy sector South West Uganda +Fund manager providing capital to SACCO's (E 3 mln)	SNV	Euro 13 mln (3 mln fund)	2019-2024	Jeroen.vlutters@minbuza.nl

	Horticulture	Strengthening PSD in horticulture +Fund manager providing capital to SACCO's (E 3mln)		Euro 10 mln + 3mln fund	2020-2024	Jeroen.vlutters@minbuza.nl
	REACH	Resilient Efficient Agribusiness Chains: improving market systems for rice + potato	IFDC	Euro 17 mln	2016-2021	Jeroen.vlutters@minbuza.nl
	Best Farmers Contest	Yearly contest selecting 10 – 13 winners + Money Harvest Expo	KLM, Koudijs, New Vision, DFCU, EKN	Yearly: 20K (EKN only) Total: 300K/year	Ongoing	Jeroen.vlutters@minbuza.nl
	Improving vito-sanitary improvements		MAAIF + CABI	EKN: 250K (+WTO)		Jeroen.vlutters@minbuza.nl
	APSA	Agribusiness Skilling youth in refugee areas	ICCO		End December 2020	Jeroen.vlutters@minbuza.nl
	EMATA	Fintech solution providing A2F to smallholder farmers in dairy	EMATA	\$ 600.000	December 2021-	Jeroen.vlutters@minbuza.nl
	Female Entrepreneurs hip	Supporting female entrepreneurs in agribusiness	PM	\$ 800.000		Jeroen.vlutters@minbuza.nl
	Impact Cluster: PS-lead market development	Poultry, dairy and Tourism	Larive, Eyeopenerworks	Euro 1.5 mln	Ongoing	Jeroen.vlutters@minbuza.nl
	PCP fund on SHF dairy and horticulture	Channeling small loans through SACCO's to SHF in alignment with SNV, Technoserve, Agriterra	PCP, SNV, Technoserve	Euro 6 mln	ongoing	Jeroen.vlutters@minbuza.nl

UK FCDO	Northern Uganda Agri-business (NUTEK)	Agri-business development in north of Uganda, focused on business development services; credit provision through local banks; technical research.	Palladium; Mercy Corps	GBP 48m	Ongoing – ending 2021/22	jordan.martindale@fcdo.gov.uk ;
	Trade-Mark East Africa	Increasing capacity of border services through provision of TA and infrastructure investment	TMEA	GBP 25m for Uganda	Until of 2021 with likely extension	jordan.martindale@fcdo.gov.uk ;
	Manufacturing Africa	Enhancing investment promotion and facilitation through institutional strengthening (Ugandan Investment Authority) and investment transactions in specific sectors.	McKinsey	GBP 20m for Uganda as part of a regional programme	Ongoing	jordan.martindale@fcdo.gov.uk ;
Embassy of Sweden, Kampala	UNCDF Connect Rural Uganda - Leaving no one behind the digital era”.	Empower rural communities in Uganda by increasing access to and usage of financial, agricultural, health care, and education services through digital channels	UNCDF	USD 15m	2019-2023	maria.lofstrand@gov.se chris.lukolyo@uncdf.org
	Renewable Energy Guarantee with Stanbic Bank	Intended to strengthen the Guarantee Beneficiary’s ability to provide loans to businesses in Uganda to spur development and investments in the renewable energy sector, thereby stimulating economic growth in Uganda. Thus, the Agreement aims to induce Stanbic to make	Stanbic bank Uganda Ltd	USD 10 Million 75% Sida and 25% SEK 3,2 M to subsidize the guarantee fees	Ongoing	Joram.Awiti@sida.se OR daphne.ayieko@hi.gov.se

		“Qualifying Loans” to “Qualifying Borrowers” for “Qualifying Projects”.				
	Mobilizing Investment for Inclusive Privat Sector jobs.	Create formal private sector jobs in new and expanded sectors, by enhancing the economic transformation.	WB	USD 13M	2022-2025	maria.lofstrand@gov.se elescrauwaet@worldbank.org